

August 3, 2015

Mr. Jay Walder
CEO
Citi Bike
5202 3rd Ave.
Brooklyn, NY 11220

Dear Mr. Walder:

I hope this letter finds you well.

I am writing to request a meeting to discuss the possibility of Citi Bike expansion into the North Shore of Staten Island.

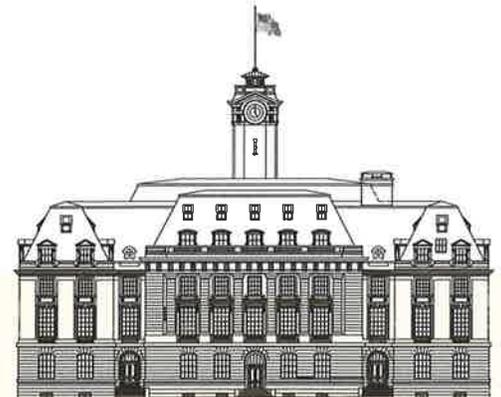
As I am sure you are aware, our North Shore waterfront is currently in the midst of a development boom, totaling about \$1 billion in private investment, including the New York Wheel, Empire Outlets, Lighthouse Point, and the 900 unit URL Project. This new investment is bringing a new vitality and energy to this area, which also contains some spectacular cultural attractions, such as Snug Harbor, the St. George Theatre, and the Staten Island Museum.

For far too long, tourists have taken the Staten Island Ferry to marvel at the sites in New York Harbor, including the Statue of Liberty, debarked in St. George, and gotten on the next Ferry back to Manhattan. These new projects will certainly change that, making Staten Island a stand-alone tourist destination.

In addition, new housing is coming to the St. George and Stapleton areas, much of it targeting a young and mobile demographic.

This new development makes the North Shore ideal for the first Citi Bike stations on Staten Island. Although we have not performed an analysis, three potential stations make sense. A station in front of the URL project, a mixed use retail and residential project at the old Navy Homeport in Stapleton, would provide the residents of that new project with another means of getting to the Staten Island Ferry for their commutes to work. It would also give tourists a simple way to get to the retail offerings that will be available.

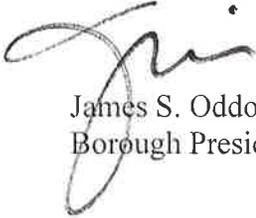
Other obvious Citi Bike locations are the St. George Staten Island Ferry terminal and the Snug Harbor Cultural Center, both popular destinations. Anchored on the west by Snug Harbor, and on the east by the URL Project in Stapleton, the Staten Island Ferry terminal sits roughly in the middle of this 3.5 mile stretch along the Staten Island waterfront.



I am hopeful that we can meet to begin discussing the viability of this plan and what it would take to bring Citi Bike to Staten Island.

Please have the appropriate member of your staff contact Mary Mitchell at 718-816-2237 or via email at mmitchell@statenislandusa.com to arrange this meeting.

Very truly yours,

A handwritten signature in black ink, appearing to read 'James S. Oddo', with a stylized flourish at the end.

James S. Oddo
Borough President